N31 - BPEN31S1 WORKPLAN PROGRAMS QUANTITIES 18 OF 264 05/28/97 - 11:17:04.2

Terr	Acct	Name	City	VAP	Chn	Sugg	Revised	Error Message
162201	040838	STEWARTS 256	AU SABLE F		Y	1	____1	
162201	066601	STEWARTS 252	TUPPER LAK		Y	1	____1	
162201	085091	STEWARTS 242	SARANAC LA		Y	1	____1	
162201	089633	STEWARTS 227	LAKE PLACI		Y	1	____1	
162201	172561	STEWARTS 422	OGDENSBURG		Y	2	____2	
162201	172564	STEWARTS 423	GOUVE		QUANTITY TOTALS			
162201	291448	STEWARTS 442	EVANS					
162201	318110	STEWARTS 207	DANNE	TOT REGION ALLOCATION:			4875	
162201	545752	STEWARTS 429	PHILA					
162201	570578	STEWARTS 303	KEENE	TOT REGION REVISED QTY:			4737	
162201	632695	STEWARTS 435	OGDEN					
162201	742294	STEWARTS 238	POTSD	SCROLL LIST REVISED QTY:			612	
162201	747078	STEWARTS 119	CANTO					
162201	747079	STEWARTS 137	CHATE	PF3 = ESCAPE				
162201	762466	STEWARTS 430	MASSE					
162202	022666	STEWARTS 431	CAMDEN		Y		_____	
162202	051611	STEWARTS 437	GREAT BEND		Y	1	____1	
162202	171469	STEWARTS 428	BLACK RIVE		Y	2	____2	

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---
Quit Retrn QTY UPDT SRCH BKWD FRWD TOTL Lgoff

2 per store to Stewarts warehouse

Attn: Bruce Mattice

?

Please to advise ??

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Source: https://www.industrydocuments.ucsf.edu/docs/gsny0000

N31 - BPEN31S1 WORKPLAN PROGRAMS QUANTITIES 18 OF 266 06/05/97 - 10:39:39.4

Terr	Acct	Name	City	VAP	Chn	Sugg	Revised	Error Message
133005	583530	STEWARTS 322	WASHINGTON		Y	1		OUTSIDE REGION
133005	685601	STEWARTS 323	GOSHEN		Y	1		OUTSIDE REGION
162201	040838	STEWARTS 256	AU SABLE F		Y	1	2	
162201	066601	STEWARTS 252	TUPPER LAK		Y	1	2	
162201	085091	STEWARTS 242	SARANAC LA		Y	1	2	
162201	089633	STEWARTS 227	LAKE PLACI		Y	1	2	
162201	172561	STEWARTS 422	OGDENSBURG		Y	2	2	
162201	172564	STEWARTS 423	GOUVERNEUR		Y		2	
162201	291448	STEWARTS 442	EVANS MILL		Y	1	2	
162201	318110	STEWARTS 207	DANNEMORA		Y	1	2	
162201	545752	STEWARTS 429	PHILADELPH		Y		2	
162201	570578	STEWARTS 303	KEENE		Y	1	2	
162201	632695	STEWARTS 435	OGDENSBURG		Y	2	2	
162201	742294	STEWARTS 238	POTSDAM		Y		2	
162201	747078	STEWARTS 119	CANTON		Y		2	
162201	747079	STEWARTS 137	CHATEAUGAY		Y		2	
162201	762466	STEWARTS 430	MASSENA		Y	2	2	
162202	022666	STEWARTS 431	CAMDEN		Y		2	

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---
Quit Retrn QTY UPDT SRCH BKWD FRWD TOTL Lgoff

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Source: https://www.industrydocuments.ucsf.edu/docs/gsny0000

BPEN34MA

WORKPLAN PROMOTION WORKSHEET

DATE: 97-05-29
TIME: 03:03 PM

PROMOTION: 700649 WIN SEPT B2G2 LTRS

TERR	ACCT	RETAIL	NAME	CITY	ST	ZIP	CHAIN-ID	SEG	SIS IND VOL	ACCT PHONE #	VAP WHOLESALER	PLAN SUG SKUS	REVISED PLAN SKUS
133005	583530	133030	STEWARTS 322	WASHINGTONVILLE	NY	10992	0548-0000	CN	132	(914)496-4008		1	1
133005	685601	133030	STEWARTS 323	GOSHEN	NY	10924	0548-0000	CN	76	(914)294-6307		1	1
162201	040838	162201	STEWARTS 256	AU SABLE FORKS	NY	12912	0548-0000	CN	124	(518)647-9900		1	1
162201	066601	162201	STEWARTS 252	TUPPER LAKE	NY	12986	0548-0000	CN	148	(518)359-9845		1	1
162201	085091	163830	STEWARTS 242	SARANAC LAKE	NY	12983	0548-0000	CN	165	(518)891-9892		1	1
162201	089633	163830	STEWARTS 227	LAKE PLACID	NY	12946	0548-0000	CN	228	(518)523-9905		1	1
162201	172561	162201	STEWARTS 422	OGDENSBURG	NY	13669	0548-0000	CN	107	(315)393-3820		2	2
162201	172564	162201	STEWARTS 423	GOUVERNEUR	NY	13642	0548-0000	CN	71	(315)287-1820		0	0
162201	291448	162201	STEWARTS 442	EVANS MILLS	NY	13637	0548-0000	CN	103	(315)629-5329		1	1
162201	318110	163830	STEWARTS 207	DANNEMORA	NY	12929	0548-0000	CN	98	(518)492-7885		1	1
162201	545752	162201	STEWARTS 429	PHILADELPHIA	NY	13673	0548-0000	CN	77	(315)642-5509		0	0
162201	570578	162201	STEWARTS 303	KEENE	NY	12942	0548-0000	CN	93	(518)576-2056		1	1
162201	632695	162239	STEWARTS 435	OGDENSBURG	NY	13669	0548-0000	CN	170	(315)393-3581		2	2
162201	742294	162201	STEWARTS 238	POTSDAM	NY	13676	0548-0000	CN		(315)265-9707		0	0
162201	747078	162201	STEWARTS 119	CANTON	NY	13617	0548-0000	CN		(315)386-3157		0	0
162201	747079	162201	STEWARTS 137	CHATEAUGAY	NY	12920	0548-0000	CN		(518)497-1308		0	0
162201	762466	162201	STEWARTS 430	MASSENA	NY	13662	0548-0000	CN	98	(315)764-0693		2	2
162201	688503	162239	STEWARTS 369	WATERTOWN	NY	13601	0548-0000	CN	85	(315)629-0927		1	1
162201	171483	162201	STEWARTS 113	WATERTOWN	NY	13601	0548-0000	CN	82	(315)788-6740		2	2
162201	291444	162239	STEWARTS 441	WATERTOWN	NY	13601	0548-0000	CN	118	(315)782-0357		2	2
162201	762820	162239	STEWARTS 433	WATERTOWN	NY	13601	0548-0000	CN	186	(315)782-5699		3	3
162202	959386	162235	STEWARTS 439	COPENHAGEN	NY	13626	0548-0000	CN	114	(315)688-2026		2	2
162202	353406	162235	STEWARTS 443	LOWVILLE	NY	13367	0548-0000	CN	127	(315)376-4542		4	4
162202	568912	162239	STEWARTS 438	W CARTHAGE	NY	13619	0548-0000	CN	94	(315)493-2287		2	2
162202	747089	162202	STEWARTS 372	LYONS FALLS	NY	13368	0548-0000	CN		(315)348-8913		0	0
162202	022666	162236	STEWARTS 431	CAMDEN	NY	13316	0548-0000	CN	69	(315)245-3569		0	0
162202	051611	162239	STEWARTS 437	GREAT BEND	NY	13643	0548-0000	CN	105	(315)493-2123		1	1
162202	171469	162239	STEWARTS 428	BLACK RIVER	NY	13612	0548-0000	CN	124	(315)733-5061		2	2
162206	088553	162234	STEWARTS 241	COOPERSTOWN	NY	13326	0548-0000	CN	113	(607)547-9816		1	1
162206	767306	162234	STEWARTS 163	RICHFIELD SPGS	NY	13439	0548-0000	CN	105	(315)858-9989		2	2
162206	171921	162206	STEWARTS 427	FRANKFORT	NY	13340	0548-0000	CN	131	(315)894-9087		3	3
162206	172188	162236	STEWARTS 419	ROME	NY	13440	0548-0000	CN	142	(315)337-8160		2	2
162206	610718	162234	STEWARTS 343	MIDDLEVILLE	NY	13406	0548-0000	CN	136	(315)891-3432		3	3
162206	664878	162235	STEWARTS 440	BOONVILLE	NY	13309	0548-0000	CN	209	(315)942-3708		4	4
162206	664879	162206	STEWARTS 132	WATERVILLE	NY	13480	0548-0000	CN	138	(315)841-8386		4	4
162206	693657	162206	STEWARTS 361	CLINTON	NY	13323	0548-0000	CN	108	(315)841-8386		2	2
162206	724262	162206	STEWARTS 221	NEW BERLIN	NY	13411	0548-0000	CN	158	(315)841-8386		4	4
162206	740784	162206	STEWARTS 232	ONEONTA	NY	13820	0548-0000	CN		(315)841-8386		0	0
162206	762186	162233	STEWARTS 426	SHERBURNE	NY	13460	0548-0000	CN	137	(607)674-6625		3	3
162206	762387	162234	STEWARTS 147	DOLGEVILLE	NY	13329	0548-0000	CN	167	(315)429-9910		2	2
162206	762474	162234	STEWARTS 114	HERKIMER	NY	13350	0548-0000	CN	125	(315)866-9703		4	4
162206	762591	162206	STEWARTS 155	ILION	NY	13357	0548-0000	CN	57	(315)894-9814		0	0
162206	762650	162235	STEWARTS 432	BARNEVELD	NY	13304	0548-0000	CN	209	(315)896-2082		2	2
162206	762942	162234	STEWARTS 171	LITTLE FALLS	NY	13365	0548-0000	CN	162	(315)823-9928		5	5
162206	763158	162206	STEWARTS 434	HOLLAND PATENT	NY	13354	0548-0000	CN	27	(315)865-9919		0	0
162210	073437	162210	STEWARTS 248	ELLENVILLE	NY	12428	0548-0000	CN	87	(914)647-9592		1	1
162210	250222	162227	STEWARTS 288	MONTICELLO	NY	12701	0548-0000	CN	138	(914)794-9103		2	2
162210	330098	162227	STEWARTS 307	FALLSBURG	NY	12733	0548-0000	CN	129	(914)436-9502		1	1
162210	492477	162227	STEWARTS 327	MIDDLETOWN	NY	10940	0548-0000	CN	133	(914)692-6306		2	2
162210	694841	162210	STEWARTS 338	MIDDLETOWN	NY	10940	0548-0000	CN	65	(914)692-6306		0	0
162210	728572	162234	STEWARTS 289	STAMFORD	NY	12167	0548-0000	CN	120	(607)652-3516		2	2
162210	972893	162327	STEWARTS 290	PINE BUSH	NY	12566	0548-0000	CN	158	(914)744-6117		2	2

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Dave - Here it is! Judy (6 pgs)

2 per store to warehouse to pack

Source: https://www.industrydocuments.ucsf.edu/docs/gsny0000

PROMOTION: 700649 WIN SEPT B2G2 LTRS

TERR	ACCT	RETAIL	NAME	CITY	ST	ZIP	CHAIN-ID	SEG	SIS IND VOL	ACCT PHONE #	VAP WHOLESALER	PLAN SUG SKUS	REVISED PLAN SKUS	
162301	077614	162301	STEWARTS 237	KEESEVILLE	NY	12944	0548-0000	CN	264	(518)834-5918		1	1	
162301	130745	162301	STEWARTS 160	ELIZABETHTOWN	NY	12932	0548-0000	CN	166	(518)873-9965		1	1	
162301	197938	162301	STEWARTS 270	PLATTSBURGH	NY	12901	0548-0000	CN	84	(518)563-1940		2	2	
162301	520916	162301	STEWARTS 257	PERU	NY	12972	0548-0000	CN	151	(518)643-9884		2	2	
162301	570576	162301	STEWARTS 272	PLATTSBURGH	NY	12901	0548-0000	CN	116	(518)562-1083		1	1	
162301	767718	162301	STEWARTS 103	PORT HENRY	NY	12974	0548-0000	CN	125	(518)546-9992		2	2	
162301	833175	162301	STEWARTS 260	PLATTSBURGH	NY	12901	0548-0000	CN	132	(518)563-9004		1	1	
162302	022651	162325	STEWARTS 193	ARLINGTON	VT	5250	0548-0000	CN	138	(802)375-8321		1	1	
162302	026352	162302	STEWARTS 259	HUDSON FALLS	NY	12839	0548-0000	CN	102	(518)747-9854		1	1	
162302	037468	162302	STEWARTS 255	BOLTON LANDING	NY	12814	0548-0000	CN	183	(518)644-9078		1	1	
162302	176623	162302	STEWARTS 216	SOUTH GLENS FAL	NY	12803	0548-0000	CN	91	(518)792-9443		1	1	
162302	176634	162302	STEWARTS 223	HUDSON FALLS	NY	12839	0548-0000	CN	220	(518)747-9812		3	3	
162302	176651	162302	STEWARTS 215	FORT EDWARD	NY	12828	0548-0000	CN	132	(518)747-9770		2	2	
162302	176990	162302	STEWARTS 218	GLENS FALLS	NY	12801	0548-0000	CN	145	(518)792-9641		2	2	
162302	177008	162302	STEWARTS 220	LAKE GEORGE	NY	12845	0548-0000	CN	144	(518)668-9378		2	2	
162302	177029	162302	STEWARTS 211	WHITEHALL	NY	12887	0548-0000	CN	124	(518)499-9941		1	1	
162302	177107	162302	STEWARTS 125	WARRENSBURG	NY	12885	0548-0000	CN	83	(518)623-9848		1	1	
162302	177890	162302	STEWARTS 148	TICONDEROGA	NY	12883	0548-0000	CN	108	(518)585-9777		2	2	
162302	288610	162302	STEWARTS 282	LAKE GEORGE	NY	12845	0548-0000	CN	98	(518)793-4937		1	1	
162302	290168	162325	STEWARTS 195	BENNINGTON	VT	5201	0548-0000	CN	92	(802)442-8992		1	1	
162302	343300	162302	STEWARTS 308	NORTH CREEK	NY	12853	0548-0000	CN	122	(518)251-9903		1	1	
162302	520917	162302	STEWARTS 261	QUEENSBURY	NY	12804	0548-0000	CN	247	(518)792-9755		2	2	
162302	584746	162302	STEWARTS 280	INDIAN LAKE	NY	12842	0548-0000	CN	172	(518)648-5992		1	1	
162302	586044	162302	STEWARTS 336	LAKE LUZERNE	NY	12846	0548-0000	CN	107	(518)696-4378		2	2	
162302	619988	162302	STEWARTS 174	CHESTERTOWN	NY	12817	0548-0000	CN	95	(518)696-4378		2	2	
162302	623985	162302	STEWARTS 190	FAIR HAVEN	VT	5743	0548-0000	CN	87	(802)265-7950		1	1	
162302	623986	162302	STEWARTS 191	POULTNEY	VT	5764	0548-0000	CN	50	(802)287-9391		0	0	
162302	630306	162325	STEWARTS 199	POWNAL	VT	5261	0548-0000	CN	174	(802)823-5176		2	2	
162302	747080	162302	STEWARTS 314	SARATOGA SPGS	NY	12866	0548-0000	CN		(518)580-1487		0	0	
162302	766808	162302	STEWARTS 117	GLENS FALLS	NY	12801	0548-0000	CN	164	(518)792-9791		2	2	
162302	767235	162302	STEWARTS 159	GLENS FALLS	NY	12801	0548-0000	CN	188	(518)798-9843		2	2	
162302	767256	162302	STEWARTS 236	SCHROON LAKE	NY	12870	0548-0000	CN	125	(518)532-9095		1	1	
162302	767680	162302	STEWARTS 157	SALEM	NY	12865	0548-0000	CN	135	(518)854-7570		2	2	
162302	767880	162302	STEWARTS 142	GRANVILLE	NY	12832	0548-0000	CN	59	(518)642-9888		0	0	
162303	043401	162322	STEWARTS 231	ALBANY	NY	12208	0548-0000	CN	170	(518)482-9787		2	2	
162303	073293	162234	STEWARTS 247	GLOVERSVILLE	NY	12078	0548-0000	CN	166	(518)482-9787		2	2	
162303	130580	162322	STEWARTS 143	BROADALBIN	NY	12025	0548-0000	CN	233	(518)000-0000		5	5	
162303	175477	162324	STEWARTS 405	SCHENECTADY	NY	12303	0548-0000	CN	157	(518)370-2110		4	4	
162303	175554	162322	STEWARTS 133	ALBANY	NY	12203	0548-0000	CN	176	(518)482-9702		4	4	
162303	175601	162322	STEWARTS 204	ALBANY	NY	12203	0548-0000	CN	130	(518)456-9137		3	3	
162303	175636	162322	STEWARTS 123	ALBANY	NY	12208	0548-0000	CN	200	(518)482-9735		4	4	
162303	175760	162324	STEWARTS 269	SCHENECTADY	NY	12306	0548-0000	CN	135	(518)370-9850		4	4	
162303	175907	162322	STEWARTS 230	SCOTIA	NY	12302	0548-0000	CN	162	(518)382-7875		4	4	
162303	175923	162322	STEWARTS 410	SCOTIA	NY	12302	0548-0000	CN	143	(518)377-2334		3	3	
162303	177152	162322	STEWARTS 233	AMSTERDAM	NY	12010	0548-0000	CN	175	(518)842-9898		3	3	
162303	177159	162234	STEWARTS 224	JOHNSTOWN	NY	12095	0548-0000	CN	239	(518)762-1480		3	3	
162303	177169	162322	STEWARTS 217	AMSTERDAM	NY	12010	0548-0000	CN	186	(518)842-9263		3	3	
162303	177332	162322	STEWARTS 102	HAGAMAN	NY	12086	0548-0000	CN	161	(518)842-9778		3	3	
162303	177517	162234	STEWARTS 118	FORT PLAIN	NY	13339	0548-0000	CN	55	(518)993-9933		0	0	
162303	450976	162324	STEWARTS 277	VOORHEESVILLE	NY	12186	0548-0000	CN	152	(518)768-8023		3	3	
162303	462402	162324	STEWARTS 226	ROTTERDAM SQ BR	NY	12306	0548-0000	CN	180	(518)355-1858		5	5	
162303	471038	162234	STEWARTS 106	ST JOHNSVILLE	NY	13452	0548-0000	CN	95	(518)568-2555		3	3	

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PROMOTION: 700649 WIN SEPT B2G2 LTRS

TERR	ACCT	RETAIL	NAME	CITY	ST	ZIP	CHAIN-ID	SEG	SIS IND VOL	ACCT PHONE #	VAP WHOLESALER	PLAN SUG SKUS	REVISED PLAN SKUS	
162303	477748	162322	STEWARTS 300	SCOTIA	NY	12302	0548-0000	CN	130	(518)382-7875		3	3	
162303	505432	162322	STEWARTS 266	AMSTERDAM	NY	12010	0548-0000	CN	146	(518)842-9749		4	4	
162303	505434	162322	STEWARTS 254	PERTH	NY	12010	0548-0000	CN	178	(518)842-9650		2	2	
162303	532650	162324	STEWARTS 116	ESPERANCE	NY	12066	0548-0000	CN	141	(518)875-6808		1	1	
162303	541417	162322	STEWARTS 275	SCOTIA	NY	12302	0548-0000	CN	134	(518)382-9654		3	3	
162303	543083	162324	STEWARTS 283	SCHENECTADY	NY	12308	0548-0000	CN	125	(518)370-9832		3	3	
162303	568962	162324	STEWARTS 320	SCHENECTADY	NY	12303	0548-0000	CN	206	(518)356-3675		5	5	
162303	575490	162322	STEWARTS 324	SCOTIA	NY	12302	0548-0000	CN	141	(518)372-0809		4	4	
162303	619758	162324	STEWARTS 181	SCHENECTADY	NY	12304	0548-0000	CN	114	(518)382-9402		2	2	
162303	694837	162234	STEWARTS 332	SHARON SPRINGS	NY	13459	0548-0000	CN	127	(518)284-3345		2	2	
162303	694839	162322	STEWARTS 348	AMSTERDAM	NY	12010	0548-0000	CN	130	(518)882-1503		3	3	
162303	766852	162234	STEWARTS 169	PALATINE BRIDGE	NY	13428	0548-0000	CN	87	(518)882-1503		2	2	
162303	766885	162324	STEWARTS 189	SCHENECTADY	NY	12306	0548-0000	CN	184	(518)355-9851		5	5	
162303	766931	162324	STEWARTS 167	ALTAMONT	NY	12009	0548-0000	CN	169	(518)869-7235		3	3	
162303	767021	162324	STEWARTS 173	VOORHEESVILLE	NY	12186	0548-0000	CN	184	(518)765-9380		4	4	
162303	767119	162234	STEWARTS 180	GLOVERSVILLE	NY	12078	0548-0000	CN	193	(518)725-6566		4	4	
162303	767183	162324	STEWARTS 187	SCHENECTADY	NY	12304	0548-0000	CN	162	(518)382-8851		4	4	
162303	767264	162324	STEWARTS 411	SCHENECTADY	NY	12305	0548-0000	CN	114	(518)377-6951		2	2	
162303	767282	162324	STEWARTS 203	ALTAMONT	NY	12009	0548-0000	CN	111	(518)861-8831		2	2	
162303	767348	162324	STEWARTS 164	SCHENECTADY	NY	12308	0548-0000	CN	158	(518)382-9332		3	3	
162303	767389	162324	STEWARTS 110	SCHENECTADY	NY	12308	0548-0000	CN	141	(518)382-8704		3	3	
162303	767434	162324	STEWARTS 135	SCHENECTADY	NY	12304	0548-0000	CN	103	(518)382-9679		2	2	
162303	767498	162234	STEWARTS 146	FONDA	NY	12068	0548-0000	CN	149	(518)382-9679		3	3	
162303	767625	162324	STEWARTS 182	SCHENECTADY	NY	12307	0548-0000	CN	187	(518)346-7388		5	5	
162303	767808	162322	STEWARTS 107	NORTHVILLE	NY	12134	0548-0000	CN	141	(518)863-2475		3	3	
162303	962252	162234	STEWARTS 279	JOHNSTOWN	NY	12095	0548-0000	CN	196	(518)762-1099		4	4	
162303	962255	162234	STEWARTS 284	MAYFIELD	NY	12117	0548-0000	CN	246	(661)769-0000		4	4	
162303	064258	162324	STEWARTS 250	DUANESBURG	NY	12056	0548-0000	CN	175	(518)895-8845		2	2	
162304	657310	162321	STEWARTS 401	MECHANICVILLE	NY	12118	0548-0000	CN	174	(518)664-8211		4	4	
162304	682876	162324	STEWARTS 334	ALBANY	NY	12205	0548-0000	CN	209	(518)435-0653		5	5	
162304	747084	162321	STEWARTS 356	BALLSTON LAKE	NY	12019	0548-0000	CN		(518)877-8537		0	0	
162304	747086	162325	STEWARTS 368	TROY	NY	12182	0548-0000	CN		(518)237-5282		0	0	
162304	766932	162321	STEWARTS 112	CLIFTON PARK	NY	12065	0548-0000	CN	161	(518)237-5282		3	3	
162304	766995	162304	STEWARTS 172	BALLSTON LAKE	NY	12019	0548-0000	CN	145	(518)237-5282		3	3	
162304	766996	162322	STEWARTS 234	LATHAM	NY	12110	0548-0000	CN	221	(518)785-8800		4	4	
162304	767217	162321	STEWARTS 162	BALLSTON LAKE	NY	12019	0548-0000	CN	195	(518)399-6457		4	4	
162304	767341	162304	STEWARTS 202	GANSEVOORT	NY	12831	0548-0000	CN	129	(518)792-9548		1	1	
162304	767678	162324	STEWARTS 183	SCHENECTADY	NY	12309	0548-0000	CN	159	(518)382-0652		3	3	
162304	026163	162304	STEWARTS 249	SCHUYLERVILLE	NY	12871	0548-0000	CN	144	(518)695-9226		1	1	
162304	030686	162322	STEWARTS 263	ALBANY	NY	12211	0548-0000	CN	164	(518)459-9431		1	1	
162304	073299	162321	STEWARTS 253	BALLSTON SPA	NY	12020	0548-0000	CN	124	(518)885-9458		1	1	
162304	130375	162325	STEWARTS 131	TROY	NY	12182	0548-0000	CN	221	(518)237-9791		4	4	
162304	175339	162322	STEWARTS 409	WATERVLIET	NY	12189	0548-0000	CN	206	(518)272-3425		4	4	
162304	175400	162322	STEWARTS 408	ALBANY	NY	12204	0548-0000	CN	191	(518)449-8077		3	3	
162304	175931	162304	STEWARTS 271	BURNT HILLS	NY	12027	0548-0000	CN	130	(518)449-8077		4	4	
162304	175937	162321	STEWARTS 335	CLIFTON PARK	NY	12065	0548-0000	CN	93	(518)371-9761		2	2	
162304	175956	162321	STEWARTS 122	COHOES	NY	12047	0548-0000	CN	292	(518)235-9821		5	5	
162304	175977	162322	STEWARTS 201	WATERVLIET	NY	12189	0548-0000	CN	347	(518)272-9568		4	4	
162304	176203	162322	STEWARTS 210	LATHAM	NY	12110	0548-0000	CN	140	(518)786-1841		2	2	
162304	176206	162322	STEWARTS 111	LATHAM	NY	12110	0548-0000	CN	195	(518)783-6022		5	5	
162304	176316	162321	STEWARTS 318	SCHAGHTICOKE	NY	12154	0548-0000	CN	182	(518)753-7566		2	2	
162304	176332	162325	STEWARTS 212	TROY	NY	12182	0548-0000	CN	228	(518)235-2334		3	3	

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PROMOTION: 700649 WIN SEPT B2G2 LTRS

TERR	ACCT	RETAIL	NAME	CITY	ST	ZIP	CHAIN-ID	SEG	SIS IND VOL	ACCT PHONE #	VAP WHOLESALER	PLAN SUG SKUS	REVISED PLAN SKUS	
162304	176440	162304	STEWARTS 208	SARATOGA SPGS	NY	12866	0548-0000	CN	121	(518)584-9768		2	2	
162304	176465	162304	STEWARTS 104	SARATOGA SPRING	NY	12866	0548-0000	CN	228	(518)584-9556		4	4	
162304	176472	162321	STEWARTS 136	MALTA	NY	12020	0548-0000	CN	153	(518)584-9556		4	4	
162304	176513	162304	STEWARTS 130	SARATOGA SPRING	NY	12866	0548-0000	CN	156	(518)584-9525		2	2	
162304	176609	162304	STEWARTS 126	CORINTH	NY	12822	0548-0000	CN	99	(518)654-6468		2	2	
162304	176667	162304	STEWARTS 150	GREENWICH	NY	12834	0548-0000	CN	143	(518)692-9185		2	2	
162304	176714	162321	STEWARTS 129	STILLWATER	NY	12170	0548-0000	CN	222	(518)664-9014		4	4	
162304	336647	162321	STEWARTS 295	BALLSTON SPA	NY	12020	0548-0000	CN	227	(518)885-0684		4	4	
162304	346520	162321	STEWARTS 127	CLIFTON PARK	NY	12065	0548-0000	CN	174	(518)383-8454		2	2	
162304	364238	162304	STEWARTS 101	SARATOGA SPGS	NY	12866	0548-0000	CN	540	(518)587-2045		5	5	
162304	415399	162321	STEWARTS 206	WATERFORD	NY	12188	0548-0000	CN	148	(518)235-3559		2	2	
162304	435784	162321	STEWARTS 305	CLIFTON PARK	NY	12065	0548-0000	CN	153	(518)877-6013		3	3	
162304	463613	162321	STEWARTS 296	CLIFTON PARK	NY	12065	0548-0000	CN	129	(518)371-9353		2	2	
162304	494070	162321	STEWARTS 265	BALLSTON SPA	NY	12020	0548-0000	CN	180	(518)584-9628		4	4	
162304	500869	162321	STEWARTS 258	MECHANICVILLE	NY	12118	0548-0000	CN	169	(518)664-9044		3	3	
162304	502024	162304	STEWARTS 246	GANSEVOORT	NY	12831	0548-0000	CN	135	(518)584-8830		2	2	
162304	549709	162304	STEWARTS 310	GREENFIELD	NY	12833	0548-0000	CN	245	(518)893-2513		3	3	
162304	556227	162304	STEWARTS 229	BALLSTON SPA	NY	12020	0548-0000	CN	214	(518)885-5439		5	5	
162304	570581	162321	STEWARTS 268	BALLSTON SPA	NY	12020	0548-0000	CN	129	(518)885-3943		3	3	
162304	619786	162304	STEWARTS 333	SARATOGA SPGS	NY	12866	0548-0000	CN	259	(518)584-9930		4	4	
162304	619961	162322	STEWARTS 178	WATERVLIET	NY	12189	0548-0000	CN	161	(518)273-9735		3	3	
162304	634337	162322	STEWARTS 274	ALBANY	NY	12204	0548-0000	CN	172	(518)463-9650		4	4	
162304	645502	162304	STEWARTS 341	SARATOGA SPGS	NY	12866	0548-0000	CN	153	(518)463-9650		3	3	
162304	654780	162322	STEWARTS 360	MIDDLE GROVE	NY	12850	0548-0000	CN	188	(518)583-0070		2	2	
162304	654810	162324	STEWARTS 402	ALBANY	NY	12205	0548-0000	CN	148	(518)456-6267		3	3	
162304	654812	162324	STEWARTS 406	ALBANY	NY	12205	0548-0000	CN	192	(518)869-8354		3	3	
162304	654914	162304	STEWARTS 444	WILTON	NY	12831	0548-0000	CN	172	(518)581-7718		3	3	
162304	655726	162304	STEWARTS 416	CORINTH	NY	12822	0548-0000	CN	131	(518)654-7094		3	3	
162304	657305	162321	STEWARTS 366	BALLSTON LAKE	NY	12019	0548-0000	CN	92	(518)877-8929		2	2	
162304	657307	162321	STEWARTS 407	CLIFTON PARK	NY	12065	0548-0000	CN	210	(518)383-0621		3	3	
162305	022011	162325	STEWARTS 166	BERLIN	NY	12022	0548-0000	CN	134	(518)658-9988		1	1	
162305	081238	162305	STEWARTS 141	KINGSTON	NY	12401	0548-0000	CN	106	(914)331-9572		1	1	
162305	130363	162322	STEWARTS 154	ALBANY	NY	12206	0548-0000	CN	219	(518)449-3905		3	3	
162305	130369	162326	STEWARTS 179	ALBANY	NY	12202	0548-0000	CN	140	(518)463-9144		3	3	
162305	175692	162326	STEWARTS 144	RAVENA	NY	12143	0548-0000	CN	171	(518)756-9904		4	4	
162305	175701	162326	STEWARTS 120	COXSACKIE	NY	12051	0548-0000	CN	175	(518)731-6095		2	2	
162305	175734	162326	STEWARTS 188	DELMAR	NY	12054	0548-0000	CN	157	(518)439-9899		4	4	
162305	178399	162327	STEWARTS 213	KINGSTON	NY	12401	0548-0000	CN	193	(914)338-9603		3	3	
162305	178413	162327	STEWARTS 228	KINGSTON	NY	12401	0548-0000	CN	157	(914)338-9516		3	3	
162305	178447	162326	STEWARTS 276	SAUGERTIES	NY	12477	0548-0000	CN	118	(914)246-8115		3	3	
162305	231763	162326	STEWARTS 286	LAKE KATRINE	NY	12449	0548-0000	CN	143	(914)336-6125		3	3	
162305	368299	162326	STEWARTS 240	SELKIRK	NY	12158	0548-0000	CN	257	(518)767-3245		4	4	
162305	383309	162326	STEWARTS 304	FEURA BUSH	NY	12067	0548-0000	CN	247	(518)475-9626		4	4	
162305	487710	162327	STEWARTS 328	KINGSTON	NY	12401	0548-0000	CN	146	(914)339-1120		3	3	
162305	534208	162326	STEWARTS 273	SAUGERTIES	NY	12477	0548-0000	CN	164	(914)246-8271		4	4	
162305	552419	162322	STEWARTS 267	ALBANY	NY	12210	0548-0000	CN	137	(518)463-9025		2	2	
162305	608175	162305	STEWARTS 351	WORCESTER	NY	12197	0548-0000	CN	85	(604)397-8959		1	1	
162305	619888	162326	STEWARTS 176	GLENMONT	NY	12077	0548-0000	CN	210	(518)465-9259		5	5	
162305	645515	162326	STEWARTS 347	WEST HURLEY	NY	12491	0548-0000	CN	105	(518)465-9259		1	1	
162305	724263	162305	STEWARTS 311	CAIRO	NY	12413	0548-0000	CN	140	(518)465-9259		3	3	
162305	767118	162322	STEWARTS 185	ALBANY	NY	12206	0548-0000	CN	174	(518)482-9671		3	3	
162305	767270	162326	STEWARTS 291	ALBANY	NY	12209	0548-0000	CN	213	(518)465-9154		5	5	

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PROMOTION: 700649 WIN SEPT B2G2 LTRS

TERR	ACCT	RETAIL	NAME	CITY	ST	ZIP	CHAIN-ID	SEG	SIS IND VOL	ACCT PHONE #	VAP WHOLESALER	PLAN SUG SKUS	REVISED PLAN SKUS	
162305	767280	162324	STEWARTS 128	MIDDLEBURGH	NY	12122	0548-0000	CN	248	(518)827-9934		4	4	___
162305	767558	162324	STEWARTS 153	SCHOHARIE	NY	12157	0548-0000	CN	266	(518)827-9997		5	5	___
162305	767945	162234	STEWARTS 145	COBLESKILL	NY	12043	0548-0000	CN	203	(518)234-9012		4	4	___
162305	769565	162326	STEWARTS 235	SAUGERTIES	NY	12477	0548-0000	CN	180	(914)246-8165		4	4	___
162305	770038	162326	STEWARTS 165	HURLEY	NY	12443	0548-0000	CN	124	(914)331-9700		1	1	___
162306	025807	162325	STEWARTS 244	TROY	NY	12180	0548-0000	CN	258	(518)273-1039		2	2	___
162306	176310	162306	STEWARTS 219	HOOSICK FALLS	NY	12090	0548-0000	CN	91	(518)686-9944		1	1	___
162306	176377	162325	STEWARTS 115	TROY	NY	12180	0548-0000	CN	198	(518)273-9684		2	2	___
162306	176425	162325	STEWARTS 294	WYNANTSKILL	NY	12198	0548-0000	CN	183	(518)283-4596		3	3	___
162306	176754	162328	STEWARTS 209	HUDSON	NY	12534	0548-0000	CN	103	(518)828-9112		2	2	___
162306	176866	162326	STEWARTS 222	PHILMONT	NY	12565	0548-0000	CN	131	(518)672-4538		1	1	___
162306	313781	162326	STEWARTS 298	CATSKILL	NY	12414	0548-0000	CN	146	(518)943-0023		2	2	___
162306	554818	162306	STEWARTS 245	KERHONKSON	NY	12446	0548-0000	CN	107	(914)626-9792		3	3	___
162306	578645	162328	STEWARTS 326	RED HOOK	NY	12571	0548-0000	CN	118	(914)758-3305		1	1	___
162306	606158	162306	STEWARTS 346	HOOSICK	NY	12089	0548-0000	CN	97	(518)686-0735		1	1	___
162306	618969	162325	STEWARTS 151	TROY	NY	12180	0548-0000	CN	196	(518)272-1303		3	3	___
162306	619783	162326	STEWARTS 168	NEW LEBANON	NY	12125	0548-0000	CN	67	(518)371-9884		0	0	___
162306	660918	162326	STEWARTS 412	VALATIE	NY	12184	0548-0000	CN	181	(518)758-7955		3	3	___
162306	660921	162306	STEWARTS 349	KINDERHOOK	NY	12106	0548-0000	CN	190	(518)758-6086		4	4	___
162306	685603	162328	STEWARTS 329	PINE PLAINS	NY	12567	0548-0000	CN	250	(518)398-1702		4	4	___
162306	747082	162306	STEWARTS 354	CASTLETN HUDSN	NY	12033	0548-0000	CN		(518)479-1330		0	0	___
162306	766871	162306	STEWARTS 170	CAMBRIDGE	NY	12816	0548-0000	CN	82	(518)677-8006		1	1	___
162306	766942	162325	STEWARTS 134	TROY	NY	12180	0548-0000	CN	293	(518)274-5364		5	5	___
162306	767148	162326	STEWARTS 158	NASSAU	NY	12123	0548-0000	CN	117	(518)766-9985		2	2	___
162306	767159	162325	STEWARTS 184	TROY	NY	12180	0548-0000	CN	171	(518)272-9719		4	4	___
162306	767195	162326	STEWARTS 161	ATHENS	NY	12015	0548-0000	CN	150	(518)945-9977		2	2	___
162306	767360	162325	STEWARTS 414	RENSSELAER	NY	12144	0548-0000	CN	134	(518)283-6404		2	2	___
162306	767848	162325	STEWARTS 139	TROY	NY	12180	0548-0000	CN	164	(518)279-9971		1	1	___
162306	769269	162328	STEWARTS 121	RED HOOK	NY	12571	0548-0000	CN	114	(914)758-0810		2	2	___
162306	769755	162327	STEWARTS 156	PORT EWEN	NY	12466	0548-0000	CN	144	(914)331-9843		2	2	___
162306	889009	162328	STEWARTS 285	GERMANTOWN	NY	12526	0548-0000	CN	146	(518)537-9930		2	2	___
162306	965494	162325	STEWARTS 287	CROPSEYVILLE	NY	12052	0548-0000	CN	181	(518)279-4762		3	3	___
162306	027192	162325	STEWARTS 262	RENSSELAER	NY	12144	0548-0000	CN	270	(518)463-9207		2	2	___
162306	028835	162306	STEWARTS 243	NORTH HOOSICK	NY	12133	0548-0000	CN	84	(518)686-9974		1	1	___
162306	086294	162326	STEWARTS 138	CASTLETN HUDSN	NY	12033	0548-0000	CN	210	(518)732-7095		1	1	___
162306	130755	162327	STEWARTS 177	ROSENDALE	NY	12472	0548-0000	CN	118	(914)658-9922		2	2	___
162306	176240	162325	STEWARTS 214	RENSSELAER	NY	12144	0548-0000	CN	105	(518)479-4049		2	2	___
162306	176247	162326	STEWARTS 352	EAST GREENBUSH	NY	12061	0548-0000	CN	130	(518)479-4048		2	2	___
162307	348150	162307	STEWARTS 309	NEW PALTZ	NY	12561	0548-0000	CN	89	(914)255-4382		2	2	___
162307	359823	162328	STEWARTS 299	MILTON	NY	12547	0548-0000	CN	151	(914)795-2496		2	2	___
162307	536226	162307	STEWARTS 264	NEWBURGH	NY	12550	0548-0000	CN	124	(914)562-9892		1	1	___
162307	547589	162327	STEWARTS 251	WALLKILL	NY	12589	0548-0000	CN	131	(914)895-9617		2	2	___
162307	557374	162327	STEWARTS 278	NEWBURGH	NY	12550	0548-0000	CN	157	(914)564-9655		1	1	___
162307	591533	162327	STEWARTS 330	VAILS GATE	NY	12584	0548-0000	CN	98	(914)562-8665		1	1	___
162307	596027	162327	STEWARTS 337	MAYBROOK	NY	12543	0548-0000	CN	229	(914)427-0890		3	3	___
162308	178704	162308	STEWARTS 149	HYDE PARK	NY	12538	0548-0000	CN	81	(914)229-9983		1	1	___
162308	408310	162308	STEWARTS 306	POUGHKEEPSIE	NY	12601	0548-0000	CN	87	(914)471-9014		1	1	___
162308	661864	162308	STEWARTS 302	POUGHKEEPSIE	NY	12603	0548-0000	CN	71	(914)452-3709		0	0	___
162308	663776	162329	STEWARTS 325	WAPPINGERS FLS	NY	12590	0548-0000	CN	78	(914)838-1595		1	1	___
162308	669447	162329	STEWARTS 355	EAST FISHKILL	NY	12533	0548-0000	CN	219	(914)227-8213		2	2	___
162308	747081	162308	STEWARTS 342	CLINTON CORNERS	NY	12514	0548-0000	CN		(914)266-3261		0	0	___
163804	290125	163804	STEWARTS 194	RUTLAND	VT	5701	0548-0000	CN	178	(802)775-7948		2	2	___

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BPEN34MA

WORKPLAN PROMOTION WORKSHEET

DATE: 97-05-29
TIME: 03:03 PM

PROMOTION: 700649 WIN SEPT B2G2 LTRS

TERR	ACCT	RETAIL	NAME	CITY	ST	ZIP	CHAIN-ID	SEG	SIS IND VOL	ACCT PHONE #	VAP WHOLESALER	PLAN SUG SKUS	REVISED PLAN SKUS	
163804	435589	163804	STEWARTS 198	WEST RUTLAND	VT	5777	0548-0000	CN	163	(802)438-2079		3	3	___
163804	623987	163804	STEWARTS 192	RUTLAND	VT	5701	0548-0000	CN	152	(802)775-7947		3	3	___
163804	653489	163804	STEWARTS 400	RUTLAND	VT	5701	0548-0000	CN	142	(802)775-7473		2	2	___
164260	441643	164260	STEWART'S MARKE	SARATOGA SPGS	NY	12866	0548-0000	22	10,980	(518)584-8700		0	0	___
164260	647082	164260	STEWARTS MARKET	SARATOGA SPGS	NY	12866	0548-0000	CV	99,999	(518)581-1300		0	0	___
164260	758384	164260	STEWARTS WAREHO	SARATOGA SPGS	NY	12866	0548-0000	CW		(518)581-1300		0	0	___

PAGE BREAK TOTAL ACCOUNTS 266 TOTAL QUANTITY 614 614

PROMOTION TOTAL ACCOUNTS 266 TOTAL QUANTITY 614 614

**** END OF REPORT ****

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BPEN82MA

R. J. REYNOLDS TOBACCO COMPANY
BUSINESS PLANNING AND EXECUTION
PROMOTION SUMMARY REPORT

DATE: 97-06-27
TIME: 03:06 PM

PROMOTION : 700649 WIN SEPT B2G2 LTRS
DRIVE PERIOD: 70900

	NO OF ACCOUNTS	TOTAL SKUS	TOTAL OFFERS		ALLOCATION CASES	ALLOCATION OFFERS
16XXXX 16 BUFFALO REGION						
					4,875	97,500
VAP						
CHAIN	1,482	1,806	36,120			
INDEPENDENTS	1,533	1,939	38,780			
VAP TOTAL	3,015	3,745	74,900			
NON-VAP						
CHAIN	378	634	12,680			
INDEPENDENTS	7,277	32	640			
NON-VAP TOTAL	7,655	666	13,320			
TOTAL CHAINS	1,860	2,440	48,800			
TOTAL INDEPENDENTS	8,810	1,971	39,420		TOT COMMITTED:	88,220
TOTAL ACCOUNTS	10,670	4,411	88,220		TOT REMAINING:	9,280

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Source: https://www.industrydocuments.ucsf.edu/docs/gsny0000